|  |                      | (Millions of ye          |
|--|----------------------|--------------------------|
|  | As of March 31, 2018 | As of September 30, 2018 |
| Assets                                 |                      |                          |
| Current assets                         |                      |                          |
| Cash and deposits                      | 20,317               | 16,687                   |
| Notes and accounts receivable - trade  | 31,199               | 19,859                   |
| Securities                             | 51                   | 6                        |
| Land and buildings for sale            | 105,070              | 111,658                  |
| Merchandise                            | 1,772                | 1,821                    |
| Other                                  | 10,099               | 11,626                   |
| Allowance for doubtful accounts        | (243)                | (246)                    |
| Total current assets                   | 168,266              | 161,414                  |
| Non-current assets                     |                      |                          |
| Property, plant and equipment          |                      |                          |
| Buildings and structures, net          | 193,388              | 190,723                  |
| Machinery, equipment and vehicles, net | 16,672               | 18,346                   |
| Land                                   | 217,866              | 217,930                  |
| Construction in progress               | 19,065               | 21,878                   |
| Other, net                             | 8,632                | 8,412                    |
| Total property, plant and equipment    | 455,624              | 457,291                  |
| Intangible assets                      | 9,267                | 8,763                    |
| Investments and other assets           |                      |                          |
| Investment securities                  | 43,676               | 46,392                   |
| Long-term loans receivable             | 689                  | 626                      |
| Deferred tax assets                    | 9,500                | 9,543                    |
| Net defined benefit asset              | 704                  | 1,087                    |
| Other                                  | 11,340               | 11,465                   |
| Allowance for doubtful accounts        | (283)                | (288)                    |
| Total investments and other assets     | 65,627               | 68,826                   |
| Total non-current assets               | 530,519              | 534,882                  |
| Total assets                           | 698,786              | 696,296                  |

|   | As of March 31, 2018 | As of September 30, 2018              |
|---|----------------------|---------------------------------------|
| Liabilities                                   |                      |                                       |
| Current liabilities                           |                      |                                       |
| Notes and accounts payable - trade            | 11,588               | 10,098                                |
| Short-term loans payable                      | 80,202               | 76,745                                |
| Short-term bonds payable                      | _                    | 7,000                                 |
| Current portion of bonds                      | 10,045               | 10,045                                |
| Income taxes payable                          | 4,524                | 4,057                                 |
| Advances received                             | 7,521                | 9,850                                 |
| Provision for bonuses                         | 2,555                | 3,199                                 |
| Provision for loss on unused gift certificate | 565                  | 589                                   |
| Other   | 44,596               | 32,809                                |
| Total current liabilities                     | 161,600              | 154,396                               |
| Non-current liabilities                       | ·                    |                                       |
| Bonds payable                                 | 80,125               | 80,092                                |
| Long-term loans payable                       | 146,026              | 141,447                               |
| Long-term accounts payable - other            | 536                  | 497                                   |
| Deferred tax liabilities                      | 10,915               | 11,055                                |
| Deferred tax liabilities for land revaluation | 33,137               | 33,137                                |
| Provision for directors' retirement benefits  | 345                  | 326                                   |
| Net defined benefit liability                 | 18,790               | 18,559                                |
| Other   | 23,749               | 24,143                                |
| Total non-current liabilities                 | 313,626              | 309,259                               |
| Total liabilities                             | 475,226              | 463,656                               |
| Net assets                                    | ·                    | · · · · · · · · · · · · · · · · · · · |
| Shareholders' equity                          |                      |                                       |
| Capital stock                                 | 51,466               | 51,466                                |
| Capital surplus                               | 28,787               | 28,787                                |
| Retained earnings                             | 117,384              | 126,189                               |
| Treasury shares                               | (21,603)             | (21,614)                              |
| Total shareholders' equity                    | 176,033              | 184,828                               |
| Accumulated other comprehensive income        | ·                    |                                       |
| Valuation difference on available-for-sale    | 10.505               | 10.001                                |
| securities                                    | 10,787               | 10,824                                |
| Revaluation reserve for land                  | 36,088               | 36,088                                |
| Foreign currency translation adjustment       | 6                    | (32)                                  |
| Remeasurements of defined benefit plans       | (2,540)              | (2,556)                               |
| Total accumulated other comprehensive income  | 44,341               | 44,323                                |
| Share acquisition rights                      | 44                   | 75                                    |
| Non-controlling interests                     | 3,139                | 3,412                                 |
| Total net assets                              | 223,559              | 232,639                               |
| Total liabilities and net assets              | 698,786              | 696,296                               |

(2) Quarterly consolidated statement of income and quarterly consolidated statement of comprehensive income

Quarterly consolidated statement of income (cumulative)

|   |  | (Millions of y                         |
|---|--|--|
|   | Six months ended<br>September 30, 2017 | Six months ended<br>September 30, 2018 |
| Operating revenue   | 143,752                                | 152,846                                |
| Operating expenses  |  |  |
| Operating expenses and cost of sales of transportation      | 107,921                                | 115,666                                |
| Selling, general and administrative expenses                | 20,090                                 | 20,165                                 |
| Total operating expenses                                    | 128,011                                | 135,831                                |
| Operating profit  | 15,740                                 | 17,014                                 |
| Non-operating income  | - 7: -                                 | .,,-                                   |
| Interest income   | 34                                     | 28                                     |
| Dividend income   | 478                                    | 573                                    |
| Miscellaneous income  | 450                                    | 462                                    |
| Total non-operating income                                  | 962                                    | 1,064                                  |
| Non-operating expenses                                      |  |  |
| Interest expenses   | 1,278                                  | 1,219                                  |
| Share of loss of entities accounted for using equity method | 26                                     | 39                                     |
| Miscellaneous expenses                                      | 544                                    | 524                                    |
| Total non-operating expenses                                | 1,848                                  | 1,782                                  |
| Ordinary profit   | 14,854                                 | 16,297                                 |
| Extraordinary income  | - 1,00                                 |  |
| Gain on sales of investment securities                      | _                                      | 479                                    |
| Subsidy   | 316                                    | 298                                    |
| Gain on sales of non-current assets                         | 254                                    | 92                                     |
| Contribution for construction                               | _                                      | 16                                     |
| Gain on sales of shares of subsidiaries and associates      | 3,164                                  | _                                      |
| Other   | 123                                    | 7                                      |
| Total extraordinary income                                  | 3,858                                  | 894                                    |
| Extraordinary losses  |  |  |
| Loss on retirement of non-current assets                    | 232                                    | 311                                    |
| Loss on disaster  | <u> </u>                               | 107                                    |
| Loss on reduction of non-current assets                     | 24                                     | 34                                     |
| Provision of allowance for damage compensation              | 152                                    | _                                      |
| Other   | 8                                      | _                                      |
| Total extraordinary losses                                  | 418                                    | 453                                    |
| Profit before income taxes                                  | 18,295                                 | 16,738                                 |
| Income taxes - current                                      | 5,686                                  | 5,392                                  |
| Income taxes - deferred                                     | (169)                                  | 94                                     |
| Total income taxes  | 5,516                                  | 5,486                                  |
| Profit  | 12,778                                 | 11,251                                 |
| Profit attributable to non-controlling interests            | 245                                    | 302                                    |
| Profit attributable to owners of parent                     | 12,532                                 | 10,949                                 |

## Quarterly consolidated statement of comprehensive income (cumulative)

|   |  | (Millions of yen)                      |
|---|--|--|
|   | Six months ended<br>September 30, 2017 | Six months ended<br>September 30, 2018 |
| Profit  | 12,778                                 | 11,251                                 |
| Other comprehensive income  |  |  |
| Valuation difference on available-for-sale securities                             | 184                                    | 34                                     |
| Remeasurements of defined benefit plans, net of tax                               | 290                                    | (15)                                   |
| Share of other comprehensive income of entities accounted for using equity method | 2                                      | (39)                                   |
| Total other comprehensive income  | 477                                    | (20)                                   |
| Comprehensive income  | 13,255                                 | 11,231                                 |
| Comprehensive income attributable to  |  |  |
| Comprehensive income attributable to owners of parent                             | 12,990                                 | 10,931                                 |
| Comprehensive income attributable to non-<br>controlling interests                | 264                                    | 299                                    |

|     | /a             | 11.    |      | `     |
|-----|----------------|--------|------|-------|
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|     |                |        |      |       |

|  | Six months ended<br>September 30, 2017 | Six months ended<br>September 30, 2018 |
|--|--|--|
| Cash flows from operating activities   |  |  |
| Profit before income taxes   | 18,295                                 | 16,738                                 |
| Depreciation   | 9,298                                  | 9,605                                  |
| Amortization of intangible assets  | 199                                    | 200                                    |
| Loss on reduction of non-current assets  | 24                                     | 34                                     |
| Proceeds from contribution for construction  | _                                      | (16)                                   |
| Loss (gain) on sales of shares of subsidiaries and associates                                  | (3,164)                                | _                                      |
| Loss (gain) on sales of investment securities  | _                                      | (479)                                  |
| Interest and dividend income   | (512)                                  | (602)                                  |
| Interest expenses  | 1,278                                  | 1,219                                  |
| Increase (decrease) in net defined benefit liability   | (262)                                  | 3                                      |
| Decrease (increase) in net defined benefit asset   | (46)                                   | (633)                                  |
| Decrease (increase) in notes and accounts receivable - trade                                   | 3,345                                  | 11,181                                 |
| Decrease (increase) in inventories   | (9,554)                                | (7,666)                                |
| Increase (decrease) in notes and accounts payable - trade                                      | (786)                                  | (1,552)                                |
| Increase (decrease) in accrued consumption taxes   | 359                                    | 230                                    |
| Increase (decrease) in other current liabilities   | (1,769)                                | (5,518)                                |
| Other, net   | (2,040)                                | 911                                    |
| Subtotal   | 14,664                                 | 23,654                                 |
| Interest and dividend income received  | 512                                    | 604                                    |
| Interest expenses paid   | (1,338)                                | (1,217)                                |
| Income taxes paid  | (7,231)                                | (5,816)                                |
| Net cash provided by (used in) operating activities  | 6,607                                  | 17,225                                 |
| Cash flows from investing activities   | ,                                      | · · · · · · · · · · · · · · · · · · ·  |
| Purchase of non-current assets   | (25,464)                               | (14,894)                               |
| Proceeds from sales of non-current assets  | 8,593                                  | 92                                     |
| Proceeds from contribution received for construction   | 87                                     | 253                                    |
| Purchase of investment securities  | (250)                                  | (2,081)                                |
| Proceeds from sales of investment securities   | _                                      | 890                                    |
| Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation | 793                                    | _                                      |
| Proceeds from sales of shares of subsidiaries resulting in change in scope of consolidation    | 2,826                                  | =                                      |
| Payments of loans receivable   | (145)                                  | (510)                                  |
| Collection of loans receivable   | 2,184                                  | 478                                    |
| Other, net   | (184)                                  | (1,229)                                |
| Net cash provided by (used in) investing activities  | (11,559)                               | (17,000)                               |

|  |  | (Illinois of you                       |
|--|--|--|
|  | Six months ended<br>September 30, 2017 | Six months ended<br>September 30, 2018 |
| Cash flows from financing activities                 |  |  |
| Net increase (decrease) in short-term loans payable  | (1,940)                                | 966                                    |
| Net increase (decrease) in short-term bonds payable  | 1,000                                  | 7,000                                  |
| Proceeds from long-term loans payable                | 18,660                                 | 5,203                                  |
| Repayments of long-term loans payable                | (12,996)                               | (14,205)                               |
| Proceeds from issuance of bonds                      | _                                      | 9,922                                  |
| Redemption of bonds                                  | (22)                                   | (10,022)                               |
| Cash dividends paid                                  | (1,608)                                | (2,134)                                |
| Dividends paid to non-controlling interests          | (25)                                   | (26)                                   |
| Purchase of treasury shares                          | (15)                                   | (11)                                   |
| Other, net   | (530)                                  | (546)                                  |
| Net cash provided by (used in) financing activities  | 2,520                                  | (3,854)                                |
| Net increase (decrease) in cash and cash equivalents | (2,432)                                | (3,629)                                |
| Cash and cash equivalents at beginning of period     | 18,324                                 | 20,300                                 |
| Cash and cash equivalents at end of period           | 15,892                                 | 16,671                                 |

(4) Notes on quarterly consolidated financial statements *Notes on premise of going concern* 

No items to report.

*Notes on significant changes in the amount of shareholders' equity* No items to report.

## Additional information

(Application of "Partial Amendments to Accounting Standard for Tax Effect Accounting" and relevant Guidances)

The Company has applied the "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No. 28, February 16, 2018) and relevant Guidances effective from the beginning of the first quarter of the fiscal year ending March 31, 2019. Accordingly, deferred tax assets were presented under "Investments and other assets" and deferred tax liabilities were presented under "Non-current liabilities."